

CLASS 1 SALES, BY MARKETING AREA 1/

Table 6 - Sales of Selected Class 1 Products in California, by Marketing Areas,
December 2000, December 2001 And December 2002 2/

Products and Marketing Areas	Sales			Change To December 2002 From 3/	
	December 2000	December 2001	December 2002	December 2000	December 2001
	Gallons			Percent	
Whole Milk					
N. California	9,555,876	9,026,973	9,424,581	-1.4%	4.4%
S. California	15,974,439	15,989,543	16,282,200	1.9%	1.8%
State Total	25,530,315	25,016,516	25,706,781	0.7%	2.8%
Reduced Fat Milk					
N. California	8,106,617	7,813,747	7,809,688	-3.7%	-0.1%
S. California	11,318,795	11,354,544	12,014,125	6.1%	5.8%
State Total	19,425,412	19,168,291	19,823,813	2.1%	3.4%
Lowfat/Light Milk					
N. California	4,140,799	4,007,567	4,039,948	-2.4%	0.8%
S. California	4,216,681	4,489,720	4,672,834	10.8%	4.1%
State Total	8,357,480	8,497,287	8,712,782	4.3%	2.5%
Skim/Nonfat/Fat Free Milk					
N. California	3,655,652	3,053,914	3,385,589	-7.4%	10.9%
S. California	5,246,522	5,367,812	5,493,256	4.7%	2.3%
State Total	8,902,174	8,421,726	8,878,845	-0.3%	5.4%
Beverage Milk Totals					
N. California	25,458,944	23,902,201	24,659,806	-3.1%	3.2%
S. California	36,756,437	37,201,619	38,462,415	4.6%	3.4%
State Total	62,215,381	61,103,820	63,122,221	1.5%	3.3%
Half - And - Half					
N. California	621,133	641,217	710,886	14.4%	10.9%
S. California	580,297	611,898	750,212	29.3%	22.6%
State Total	1,201,430	1,253,115	1,461,098	21.6%	16.6%

1/ Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

2/ Data are subject to revision.

3/ Percent change may not agree with those in Table 5 due to rounding.